



PRESS RELEASE

Remarkable Growth Sees Comtec Win Gold

Progression to Avaya Gold Certification is the Fastest Ever in EMEA

Reigate, Surrey, December 2007 – Comtec Enterprises, the ICT solutions company, has today announced its successful achievement of the Avaya Gold certification. The achievement is all the more notable for having occurred in ‘record time’; faster than any other EMEA partner has ever progressed from Silver to Gold status. Avaya Gold status recognises Comtec’s extensive capabilities across the Avaya solutions range, and its capacity to meet high staff training and customer satisfaction benchmarks.

“The Avaya portfolio has provided valuable opportunities to meet the increasingly complex communications demands of our growing customer base,” said Nick Claxson, Managing Director at Comtec Enterprises. “By investing heavily in our partnership with Avaya, we’ve delivered exceptional sales performance in a comparatively short space of time. This is a crucial stepping stone towards gaining Avaya Platinum status in the next 12 months.”

In November, Comtec was awarded Avaya’s UK & Ireland Growth Award (SMB) for returning marked increases in sales revenues for the past financial year. The company has a track record of explosive growth, having reporting an overall 3,000% increase in turnover during the last 5 years. As such, Comtec has been recognised by Deloitte as the fastest growing technology company in the South East for the last two years, and sits within the UK Top 20 and EMEA Top 50 of the same rankings.

About Comtec Enterprises

Comtec Enterprises is an ICT solutions company that specialises in enabling secure, converged IP communications for UK organisations. Comtec Enterprises provide comprehensive consultancy, implementation and support services that complement products from the world's best-of-breed technology vendors.

Since 1994 Comtec Enterprises has worked in the SMB environment, applying its investments in technical and consultancy skills to find solutions that meet individual business challenges. Its experienced and highly qualified people can advise on any aspect of voice, data, network video or security requirements in a totally independent fashion. Comtec Enterprises believe passionately in delivering a valuable, customer-orientated service, and this is the foundation of its success.

About Avaya

Avaya delivers Intelligent Communications solutions that help companies transform their businesses to achieve marketplace advantage. More than 1 million businesses worldwide, including more than 90 percent of the FORTUNE 500®, use Avaya solutions for IP Telephony, Unified Communications, Contact Centers and Communications-Enabled Business Processes. Avaya Global Services provides comprehensive service and support for companies, small to large.